# P.G. Diploma In Human Resource Management (PGDHRM) PAPER- I

# HUMAN RESOURCE MANAGEMENT

# **SECSTION -I**

## UNIT - I

Introduction to HRM: Meaning and Definition, Characteristics and Functions of Human Resource Management, Human Resource Planning: Meaning, Definition, Characteristics and Process of HRP

# **SECSTION -II**

## UNIT- II

Behavioural Science: Meaning, Definition and Origin, Role of Behavioural Science in Management, Frustration, Job Satisfaction: Meaning and Measurement process, Human Relations: Meaning and Objectives

## **UNIT-III**

Group and Group Behaviour: Meaning, Definition and Characteristics, Need and Importance of Group formation, Group dynamics: Meaning and Characteristics

# **SECSTION -III**

## UNIT - IV

Personnel Management: Meaning & Definition, Work of Personnel Management Department, Need and Future of HRM, International Human Resource Management, Wage and Salary Administration, Employee Motivation

# **SECSTION -IV**

## UNIT - V

Job Evaluation: Meaning, Definition, Objectives and Process, Principles of Job Evaluation, Performance Evaluation: Meaning, Definition and Process, Job Evaluation, Merit Rating Plans, Employee Morale, Absenteeism, Productivity and Industrial Peace, Employee Morale, Absenteeism, Discipline and Disciplinary action

# P.G. Diploma In Human Resource Management (PGDHRM) PAPER- II

# **PRINCIPLES OF MANAGEMENT**

## **SECSTION -I**

#### Unit-I

Management: Meaning, Concept, Definition and Characteristics, Fayol's Principles of Management, Contribution of Taylor in Management

#### Unit-II

Planning: Meaning, Definition, Concept and Importance, Steps in Planning Process, Effective Planning and Limitations of Planning, Decision Making: Meaning, Importance and Nature, Types and process of Decision making

## **SECSTION -II**

#### Unit-III

Organizing: Meaning, Definition and Importance, Organizational Structure: Meaning and Types, Factors affecting Organizational Structure, Organizational Charts, Centralization Vs Decentralization

## **SECSTION -III**

#### Unit-IV

Directing: Meaning, Nature, Principles and Process, Motivation and Morale, Leadership: Meaning, Definition and Importance, Leadership Styles, Roles of Supervisor, Process of Supervising

# **SECSTION -IV**

# Unit-V

Controlling: Meaning, Concept, Objectives and Importance, Concept of Managerial Control and Process of Controlling, Elementary Study of Management Control in selected areas of Production and Financial Management

# P.G. Diploma In Human Resource Management (PGDHRM) PAPER- III

# INDUSTRIAL RELATIONS AND LABOUR WELFARE

# **SECSTION -I**

## UNIT-I

Personnel Management: Meaning, Definition, Objectives and Characteristics, Functions and Principles of Personnel Management, Personnel Policies, Needs, Importance and Advantages of Personnel Management.

# **SECSTION -II**

#### UNIT-II

Job Evaluation: Meaning, Concept, Objectives and Procedures, Performance Appraisal: Meaning, Concept, Objectives, Procedure and Limitations.

### **SECSTION -III**

#### UNIT - III

Absenteeism: Introduction and Meaning, Causes and Measures, Labour Turnover: Introduction and Meaning, Causes and Measures, Discipline and Disciplinary Action: Introduction and Meaning, Causes and Procedures.

#### **SECSTION -IV**

#### UNIT - IV

Fringe Benefits: Introduction, Special Features and Types., Rewards: Monetary and Non-Monetary, Precautions in using Reward

## UNIT - V

Labour Welfare: Introduction, Meaning and Classification, Personnel Records: Meaning and Objectives, Reports and Personnel Audit

# P.G. Diploma In Human Resource Management (PGDHRM) PAPER- IV

# MARKETING MANAGEMENT AND MANAGERIAL ECONOMICS

# **SECSTION -I**

#### Unit-I

Marketing: Meaning and Definition, Old and New Concepts of Marketing, Nature and Area of Marketing, Marketing Management: Definition and Meaning, Development and Limitation of Marketing Management, Marketing Management in India

## **SECSTION -II**

#### Unit-II

Structure of Marketing Organization, Need of effective Organizational Structure, Responsibilities of Marketing Manager, Role of Consumer in Marketing, Buying motives, Consumer Behaviour, Factors affecting Consumer Behaviour

#### **SECSTION -III**

## Unit-III

Marketing Research: Meaning, Definition and Objectives, Types of Marketing Research, Advantages of Marketing Research, Process and Limitation of Marketing Research

## **SECSTION -IV**

#### **Unit-IV**

Elements of Marketing Mix: Product, Price, Place and Promotion, Product Planning, Product Distribution Channel, Pricing and Promoting Products., Sales Promotion: Meaning, Objectives and Types

# Unit-V

Managerial Economics: Meaning, Definition, Nature and Application, Business Firms: Objectives and Characteristics, Business Decisions, Decision Making Environment

# P.G. Diploma In Human Resource Management (PGDHRM) PAPER- V

# **BUSINESS AND GOVERNMENT**

# **SECSTION -I**

#### Unit-I

Business: Meaning, Definition and Characteristics, Economic and Social Goals of Business, The Law and Doctrine of Social Responsibility, Social Cost of Business Enterprise and Ethical Standard of Business.

## **SECSTION -II**

## Unit-II

Role of Government in Various Stages of Economic Growth, State Intervention, Protection, Regulation and Control, Monopolies and Concentration of Economic Power and Restrictive Trade Policies, Licensing Policies, Industrial Policies of Government.

## **SECSTION -III**

#### Unit-III

Role and Working of National Industrial Development Corporation, National Productivity Council, Training of Industrial Personnel, Economic Planning in India

## **SECSTION -IV**

## Unit- IV

Comparative Study of Performance of Industrial undertakings in Public and Private Sectors The Price Output and Profit Policies, Specific Study of Public Enterprises, Bhilai Steel Plant and Bharat Heavy Electricals Limited

# Unit-V

Law Relating to Factories, Shops and Establishments, Wages, Trade Unions and Industrial Disputes